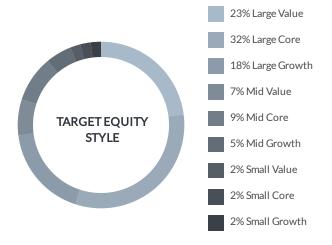


# The Charles Model

## Investment Objectives: Conservative

The Charles strives to provide modest long-term capital appreciation and income for investors desiring a low level of risk. This conservative portfolio provides exposure to over 6,100 stocks in U.S. and foreign markets. A significant allocation to fixed income provides diversification and exposure to more than 3,900 U.S. Government and investment-grade corporate bonds. As part of the Diversified Core Model Portfolio Series, The Charles leverages ETFs for cost savings and tax efficiency.

TARGET HOLDINGS	ALLOCATION
EQUITIES	
Vanguard Intmdt-Term Trs ETF	17%
SPDR Blackstone Senior Loan ETF	15%
Avantis® US Large Cap Value ETF	10%
iShares Core Dividend Growth ETF	10%
VanEck Vectors Investment Grade Floating Rate ETF	9%
Dimensional Intern Core Equity Mkt ETF	8%
SPDR® Portfolio Mortgage-Backed Bond ETF	8%
Nationwide Risk-Managed Income ETF	8%
SPDR® Portfolio S&P 500 Growth ETF	5%
iShares Exponential Technologies ETF	3%
Invesco 1-30 Laddered Treasury ETF	3%
SPDR® S&P Kensho New Economies Comps ETF	2%
ARK Innovation ETF	1%
CASH	
Cash	1%
GRAND TOTAL	100%



#### **Model Details**

Management Fee:
Blended Fund Expense Ratio:
Total Expense:
Portfolio Manager:

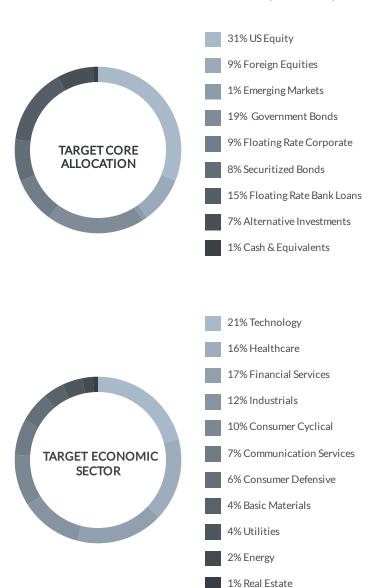
0.25% <u>0.25%</u> 0.50% Gary Aiken

#### **Target Risk Profile**

For illustrative purposes only.

Low Risk High Risk

Updated as of July 31, 2022





### Gary Aiken | CIO and Lead Portfolio Manager

Gary is the Chief Investment Officer (CIO) for Concord Asset Management and is responsible for macroeconomic analysis, asset allocation, and security selection, in addition to trading and investment operations. He has over 21 years of investment experience and holds an undergraduate degree in economics from the University of Maryland and an MBA from The George Washington University School of Business.

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